





# **ACTION GROUP 3**



To improve the adequacy of labour market, education and training in strategic sectors

# EXPRESSION OF INTEREST TRAINING INITIATIVE AIMED AT SUPPORTING UPSKILLING AND RESKILLING OF ADULTS IN THE FIELD OF CRAFTSMANSHIP IN THE ALPINE AREA

This is a market survey for the collection of expressions of interest in order to encourage the participation of the largest number of economic operators, in possession of the necessary requirements, potentially interested in participating in negotiated procedures pursuant to art. 8 of Provincial Law n. 2 of 9 March 2016 and ANAC Guidelines n. 4.

Before launching a procurement procedure, contracting authorities may carry out market consultations for the purpose of preparing the contract and to inform economic operators of the contracts they are planning and of the relevant requirements. To this end, contracting authorities may accept or encourage proposals or observations from experts or independent authorities or market participants.

This notice is therefore intended merely as a selection procedure aimed exclusively at receiving expressions of interest in order to encourage the participation and consultation of the largest possible number of economic operators, without any obligation on the part of the Autonomous Province of Trento. It will be published for a period of 21 consecutive days on the following websites:

https://www.alpine-space.eu

https://www.alpine-region.eu/action-group-3-%20labour-market-education-training http://www.appalti.provincia.tn.it/bandiappalti/-avvisi%20di%20preinformazione/pagina13870-241. html

This notice will also be distributed by means of a press release giving directions to the sites where the full version of this notice is published.

## Foreword

The Autonomous Province of Trento is an institutional partner of the project Alp Gov 2 "Enhancing the Governance Mechanisms of the European Strategy for the Alpine Region" (hereinafter, for brevity, "Alp Gov 2 project" or "Alp Gov 2"), approved and admitted for funding by the Joint Secretariat of the Alpine Space Programme within the framework of the INTERREG Alpine Space Programme 2014-2020 - Priority Specific Objective 4.1 - Increase the application of multilevel and transnational governance in the Alpine Space (project n. 942).

The Alp Gov 2 project, CUP C69E19003230007, aims to improve the governance structures and mechanisms of the European Strategy for the Alpine Region. This project is based on general governance rules established politically by the General Assembly (GA) and technically by the Executive Board (EB), serving as the main instrument for making EUSALP effective. In its supporting role, the Alp Gov 2 project strengthens the Action Groups by creating a structured learning process for the development of new competences to be shared between the members of the Action Groups and the EB and all relevant actors. In particular, Alp Gov 2 intends to propose strategic initiatives, linked both to specific themes at the core of Action Groups' missions and to cross-sectoral initiatives that highlight the importance of EUSALP integration in policy dialogue and planning, and the importance of joint action.

The project will last 30 months and is expected to end on 30/06/2022. The overall budget, including the shares allocated to each partner, is  $\notin 2.823.076,80$  of which  $\notin 2.399.615,28$  are ERDF (85% of the total) and  $\notin 423.461,52$  are national co-financing (CPN - National Public Counterpart, 15% of the total) and it involves partners in 7 countries of the Alpine Space. The project leader is the Lombardy Region.

The resources allocated to the Autonomous Province of Trento, for the implementation of the activities foreseen by the project, amount to a total of  $\in$  199.980,00, of which  $\in$  169.983,00 of the ERDF share (85%) and  $\in$  29.997,00 of its CPN share (15%) divided in the budget lines foreseen by the European Territorial Cooperation transnational Programme Alpine Space 2014 - 2020.

#### The initiative is the subject of an expression of interest

The current demographic situation presents us with elements that may become critical for mountain areas: an excessive ageing of the population together with a significant abandonment of mountain territories in favour of urban areas, constitute major challenges. The labour market of these areas must be able to provide answers and opportunities where the various actors dialogue in a synergic way, accepting the challenges coming from the digital world.

The Autonomous Province of Trento holds the coordination and leadership of the Action Group 3 whose mission is well expressed in its motto "to improve the adequacy of labour market, education

and training in strategic sectors". In its Work Plan, a policy document for the years 2020-2022, AG 3 intends to focus, among other things, on proposing non-academic educational formats, thus aiming to propose educational solutions specifically geared to the needs of the local Alpine community and accessible to adults who do not have an academic background, but rather a more practice-oriented one.

By offering alternative pathways in more accessible formats, including blended learning, the aim is to have a positive impact in the area of training and lifelong learning, upskilling and reskilling, which are all the more relevant in this delicate post-pandemic recovery phase.

#### Who may participate

Those eligible to apply are the entities referred to in Article 45 of Legislative Decree 50/2016, and subsequent amendments, who are, at the time of the invitation to perform the service, in possession of the general requirements provided for in Legislative Decree 50/2016, as well as the technical and professional capacity requirements referred to in Article 83 of Legislative Decree 50/2016.

The proposing parties must not be subject to the causes of exclusion from public contracts set forth in Article 80 of Legislative Decree 50/2016, entitled "Reasons for Exclusion" and, in order to participate in the negotiated procedure that will be activated as a result of this market survey, must be in possession of the requirements of professional and technical capacity set forth below:

- professional qualification requirements (pursuant to Article 83, paragraph 1, letter a) and paragraph 3 of Legislative Decree 50/2016): to be registered in the register of companies for activities related to the supply object of the tender if the applicant is an Italian or foreign economic operator who are resident in Italy or in one of the professional or commercial registers pursuant to Article 83, paragraph 3 of Legislative Decree 50/2016. As proof of this requirement, it is sufficient to produce a self-declaration (Annex A);
- economic and financial capacity requirements (art. 83, paragraph 4, letter a): have a turnover for services similar to those covered by the tender of at least twice the amount on the basis of the auction in the three-year period 2017-2019; as an alternative to the turnover, in order to allow the participation also of newly established companies, it will be possible to produce an insurance coverage against professional risks equal to the value of the activity for the Autonomous Province of Trento, corresponding to € 40,000.00=;

technical capacity requirements: pursuant to Article 83, paragraph 1, letter c) and paragraph 6 of Legislative Decree 50/2016: experience in the management of European projects. Proof of experience in European project management must include participation as leader/partner or external support to the leader or partner in projects and initiatives financed with European funds. Experience in facilitating the involvement of stakeholders in round tables aimed at the implementation of project activities must also be correctly represented; experience in the field of academic and/or non-academic training, continuous training and adult education is also required. The operator must also demonstrate that it can provide or ensure a multidisciplinary team with specific expertise in the subjects covered by the tender, for the duration of the service.

To support the requirements of the personnel identified for the management of the contract, curricula must be attached, highlighting any existing collaboration relationship. The skills required must be possessed at the date of issue of the notice.

These requirements, determined in accordance with the provisions of Guidelines no. 4 "Procedures for the award of public contracts below the EU thresholds" approved by ANAC with Resolution no. 1097 of 26.10.2016 must be attested in the ESPD (Annex 1) must be possessed at the time of submission of the expression of interest.

In the case of temporary groups, the financial and technical requirements must be possessed cumulatively by the group; in any case, the mandated company must possess the requirements in a higher percentage than each of the mandated companies.

#### Award criterion

The award criterion is that of the economically most advantageous offer, in accordance with Articles 16 and 17 of Provincial Law 2/2016 and Article 28, paragraph 2, letter a) of Presidential Decree No 10-40/Leg of 22 May 1991.

#### **Selection criteria**

In order to express interest and formulate a possible offer, if invited to the procedure, the competitor must meet the following minimum requirements:

REQUIREMENTS OF GENERAL ORDER: - non-existence of the causes of exclusion under Article 80 of Legislative Decree No. 50/2016; - registration on the ME-PAT for the category Services CPV

80510000-2, under penalty of not being able to be the subject of the RDO/request for offer (see link: http://www.appalti.provincia.tn.it/mercato\_elettronico/ME\_bandi/pagina57.html);

- following registration, inclusion of at least one product in the ME-PAT catalogue, failing which it will be impossible to be the subject of an RDO/request for offer,

### Amount

The maximum amount of the possible contract is  $\in$  40,000.00 corresponding to  $\in$  48,800.00 (including VAT).

The contract is financed with reserves from the European Regional Development Fund (ERDF) and national resources from the National Revolving Fund.

#### **Deadlines for submitting applications**

Economic operators interested in being invited to participate in future negotiated procedures through the RDO/request for offer on the ME-PAT must send their expression of interest no later than 12 noon on 7 November 2021 by PEC (certified electronic mail) to the address: serv.minoranzeauditeuropeo@pec.provincia.tn.it.

Person in charge of the procedure: Ms Giuliana Cristoforetti,

Director of the Local Linguistic Minorities Service and European Audit and Leader of EUSALP Action Group 3.

Autonomous Province of Trento Piazza Dante 15 38122 Trento (TN)

## CONTACT

exclusively by e-mail to the address: serv.minoranzeauditeuropeo@pec.provincia.tn.it

# ATTACHMENTS

- ESPD (Annex 1)

# ANNEX 1 - SPECIAL TERMS OF REFERENCE

Main object of the service: development of a proposal for new Lifelong Learning (LLL) educational formats with a specific focus on CCI (Cultural and Creative Industries) to connect the training needs of Alpine/Mountain communities to the academic world, providing and improving digital and "green" skills. The course will take place in the period January 2022 - May 2022 with a total number of hours of 120;

- practical workshops are foreseen.

## Mode of delivery:

Blended learning.

The contractor must organise all the tools useful for the provision of the service, including access to the platform, a shared space for the collection of useful documentation or support and any other measure useful for the provision and maintenance of the training initiative.

TIMING of the Expression of Interest: 21 days (from 18th of October until the 7th of November 2021).