

Alessio Mariotti
Strategy & Innovation

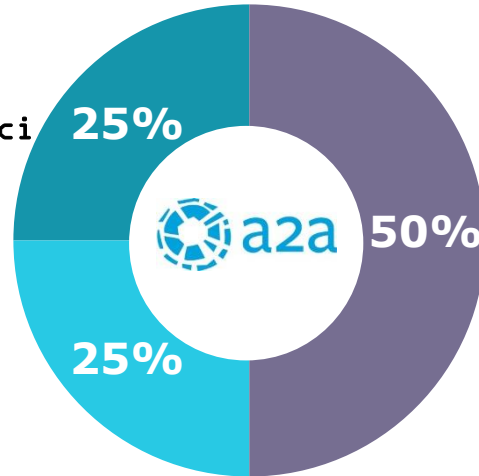
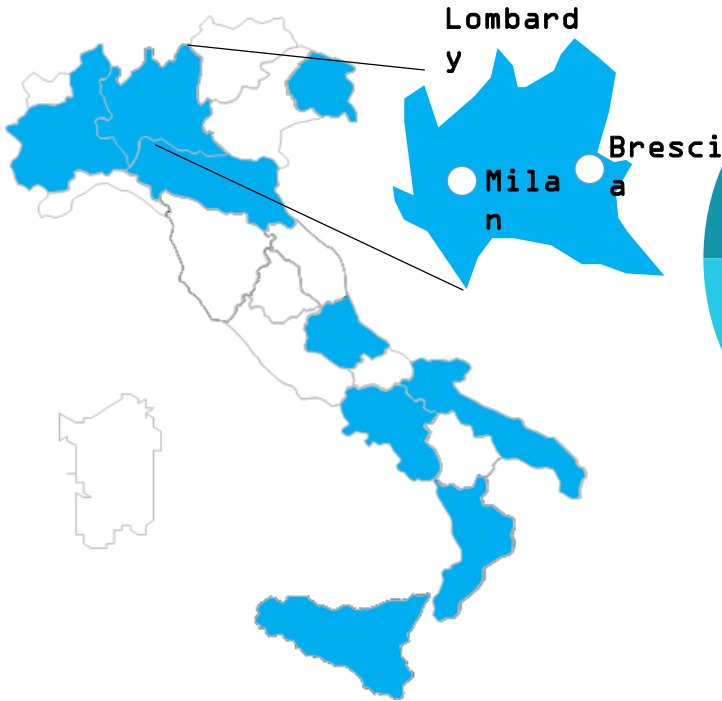


e-MOTICON

**e-MObility Transnational strategy for
an Interoperable COmmunity and
Networking in the Alpine Space**
Elevator Pitch

KICK-OFF MEETING 20-21/12/2016

LARGEST ITALIAN MULTI-UTILITY



- Milan Municipality
- Brescia Municipality
- Free float

GENERATION & TRADING

GAS & ELECTRICITY SALES

WASTE COLLECTION & TREATMENT

DISTRICT HEATING

GAS NETWORKS



Index of customer satisfaction for domestic electricity customers

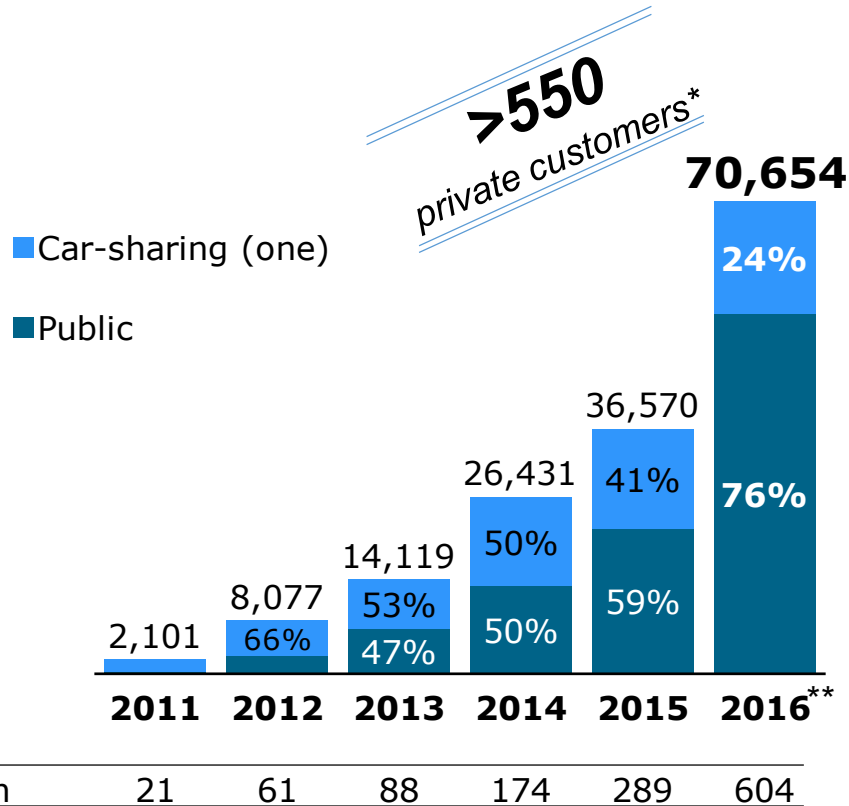
ELECTRICITY NETWORKS

INTEGRATED WATER CYCLE

Multi-utility with strong presence in Lombardy
5 €B of revenues and 1€B of EBITDA
Outstanding performance in quality and customer care

BEST INFRASTRUCTURE FOR ELECTRIC VEHICLES IN ITALY

NUMBERS OF CHARGES CHARGING INFRASTRUCTURE



MWh	2011	2012	2013	2014	2015	2016**
	21	61	88	174	289	604

Best EVs charge network in Italy for:

- TYPES OF SOCKETS**
Scame Mennekes
Chademo
CCS Combo 2
- POWER**
3.6 kW, 7.2 kW, 22 kW in AC
50 kW in DC

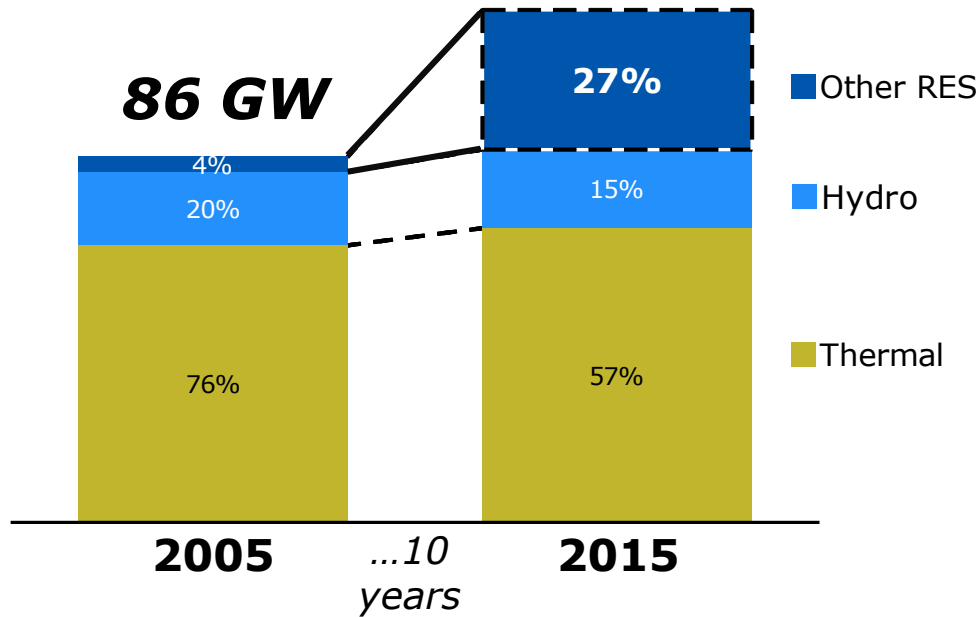


*December 11th 2016; not includes car-sharing; ** Forecast 2016 (1-1-16 → 12-11-2016 actual)

MARKET SCENARIO TOWARDS DECARBONIZATION

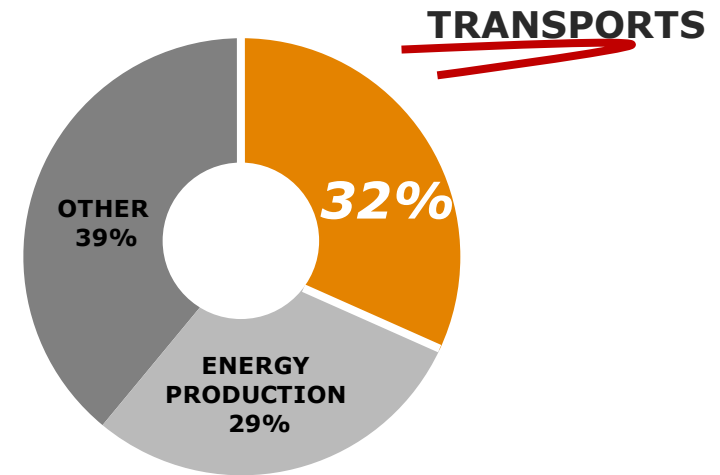
INSTALLED CAPACITY in ITALY

121 GW



>40% capacity installed is already renewable

CO₂ EMISSION IN ITALY



Y 2014

>30% of CO₂ comes from transports

1ST STEP POWER GENERATION PLANTS DECARBONIZATION

2ST STEP TRANSPORTS DECARBONIZATION